Internship Program

Our internship program is designed to give interns the opportunity to experience the life of a full-time Analyst. Interns work on real business needs and are provided with training and guidance that enable them to make an impact. Individual is responsible for researching macroeconomic and microeconomic conditions along with company fundamentals, and for collecting and analyzing financial information to make specific real estate investment recommendations.

Full-time Analyst Program

General Description
Working under the strategic advisory team, you will be extended a general offer for the program which allows you to assess the feasibility of an investment for the client. You will also be assisting the Project Manager throughout the contract negotiation process for selecting a potential operator for the client. Successful candidate will have the opportunity to work with world leading industry players, including owner/developers, hotel operators, architects and designers, consultancies, and etc.

Training
The Analyst Program begins with a six-weeks training and development curriculum to equip you with the fundamental skills and professional awareness you will need to be successful. The curriculum includes subject in hotel operation, investment analyst, micro and macro data researching, financial statement analysis, corporate finance and financial modeling in Excel, and a customized series of seminars presented by senior members of the department. The senior member of the team will guide you through the process, and he/she will be evaluating you after the training program. Successful candidate will be able to start with assignments and continue to perform as an essential member of the team.

Responsibilities
The successful candidate will be trained and responsible for the preparation of feasibility studies, business plans and market research for hospitality and commercial properties. The preparation of reports includes:

- Collection and analysis of relevant data relating to a hospitality/commercial real estate market in areas of property conditions, market dynamics, management, and tourism and consumer trends.
- Fieldwork for each engagement, followed by an in-depth analysis of market trends, occupancies and average rates, and the hotel’s comparison to the particular market.
- Analysis of the hotel’s financial statement to determine current and future potential trends of profitability.
- Research and analysis of comparable sales and cost factors in order to develop the appraisal or consulting assignment.
- Finalize and complete written documents and present them to the clients.

Qualifications/Skills/Requirements
- Strong quantitative and analytical skills.
- Excellent written and oral communication skills in both Chinese and English.
- Comfortable dealing with clients and work well on a team.
- Natural intellectual curiosity, focus and creativity.
- Keen research instinct and creative problem-solving abilities.
- Strong interest in the hotel and real estate market.

Contacts
For questions, please email hr@aahmco.com